

# Unified Collaboration Practice Overview

BlackHawk Data — Voice, Video, Contact Center & Analytics

Modern work demands modern collaboration. BlackHawk Data designs, deploys, and manages unified communications platforms that connect your workforce — wherever they are. From cloud calling and video conferencing to omnichannel contact centers and experience analytics, we deliver end-to-end UC solutions.

## MARKET OPPORTUNITY

**\$262B**

UCaaS Market by 2030

**19.8%**

CAGR Growth Rate

**72%**

Orgs Adopted UC

**68%**

Daily Video Usage

## OUR COLLABORATION SERVICES

### VOICE & UCaaS

- Cloud calling & PBX migration
- Microsoft Teams / Webex Calling
- SIP trunking & PSTN connectivity
- Number porting & management

### VIDEO & MEETINGS

- Enterprise video conferencing
- Room system design & deploy
- Webinar & event platforms
- Hybrid meeting enablement

### CONTACT CENTER (CCaaS)

- Omnichannel routing (voice, chat, email)
- Agent desktop & workforce mgmt
- IVR design & call flow optimization
- CRM & ticketing integrations

### UC ANALYTICS

- Experience management & QoE
- Adoption & usage reporting
- Network readiness assessments
- Real-time dashboards

## KEY INDUSTRY TRENDS

**48%**

Faster Decisions

**20%+**

SME CAGR

**72%**

UC Adoption

**68%**

Video Daily Use

## ENGAGEMENT LIFECYCLE

### PLAN

UC strategy, platform selection

### BUILD

Voice/video/CC deploy

### OPERATE

24x7 support, QoE monitoring

### MANAGE

Optimization, adoption analytics

**Schedule a Collaboration Assessment**

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