

# OneVision — Full Lifecycle Technology Management

BlackHawk Data's Proprietary Methodology

Most technology projects fail in operations — not implementation. OneVision is BlackHawk Data's proprietary methodology that covers every phase of the technology lifecycle, from initial discovery through ongoing optimization. It ensures continuity, accountability, and measurable outcomes at every stage.

## THE FOUR PHASES

PLAN Discovery, assessment roadmap	BUILD Design, validate deploy	OPERATE Monitor, respond manage	MANAGE Optimize, refresh plan
<b>1. PLAN</b> <ul style="list-style-type: none"><li>• Environment discovery &amp; inventory</li><li>• Security assessment &amp; gap analysis</li><li>• Future-state architecture design</li><li>• Business case &amp; ROI modeling</li><li>• Implementation roadmap &amp; timeline</li></ul>	<b>2. BUILD</b> <ul style="list-style-type: none"><li>• Low-level design &amp; configuration</li><li>• Lab validation &amp; testing</li><li>• Staged deployment &amp; rollout</li><li>• Configuration management</li><li>• Integration testing &amp; as-built docs</li></ul>	<b>3. OPERATE</b> <ul style="list-style-type: none"><li>• 24x7x365 monitoring &amp; alerting</li><li>• SLA-backed incident response</li><li>• Change management &amp; approvals</li><li>• Vendor coordination &amp; escalation</li><li>• Proactive health checks</li></ul>	<b>4. MANAGE</b> <ul style="list-style-type: none"><li>• Performance optimization</li><li>• Firmware &amp; patch management</li><li>• Capacity planning &amp; forecasting</li><li>• Quarterly Business Reviews (QBRs)</li><li>• Technology refresh &amp; budget lifecycle</li></ul>

## WHAT MAKES ONEVISION DIFFERENT

### ■ Order → Operations → Compliance

Single pane of glass visibility across the entire lifecycle

### ■ Same Engineers, Every Phase

The engineers who design your solution also deploy and support it

### ■ Cross-Pillar Visibility

Unified view across networking, security, collaboration, and cloud

### ■ Full Lifecycle Ownership

One partner accountable from planning through ongoing optimization

### See OneVision in Action

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